



# Practice interview questions.

## Q. Why do you want this job?

It's the natural next step for you and this is the right organisation in which to further your career. Show off your knowledge about the business. Make all that research worthwhile.

## Q. Where does it fit in with your career plans?

It's good to talk about steady progression and cementing your experience. But ambition can be good too, and there is no harm in aspiring to the boss's job in five years' time!

## Q. What are your strengths?

Ensure that these are relevant to the job. Try and relate your strengths back to the job spec and give examples of why you're strong in these areas.

## Q. What are your weaknesses?

These should be positive weaknesses. Perhaps you have a tendency to work too hard or are a perfectionist.

## Q. What's been your most significant success at work?

This is about your personal achievements and contribution. Interviewers aren't interested in the great team you work with. If you have limited work experience, you could talk about achievements outside work. But relate them to the job you are applying for.

## Q. What is the biggest mistake you ever made?

We all have one, but what's important is how you dealt with your biggest mistake and what you learnt from the experience.

## Q. What is the greatest challenge you have ever faced?

Keep it relevant to the job and be positive. Again, interviewers want to know how you met the challenge and what you might do differently, with the wisdom of hindsight, in a similar situation.

## Q. How do you cope with difficult colleagues?

It's all about trying to understand a situation from someone else's perspective – that's team work.

## Q. You've changed jobs three times in the past five years, why should I think you are more serious about this one?

Great opportunities came your way and you would have been foolish to turn them down. Or, you took a job to achieve a particular goal and, having succeeded sooner than you expected, it was time to move on.

## Q. What do you do outside of work?

You want to appear active but not so busy that you could not get to work on time or stay late occasionally.

## Q. What's your current salary?

Include all your perks and bonuses, but tell the truth. The interviewer can always contact your current employer to check.